

Pricing Entry Guidelines: (all times are Central)

Pricing	Complete by	For Export	Dependencies
Distributor Pricing	11:00 a.m. 8:00 p.m.	12:00 p.m. 11:00 p.m.	Special sweep job runs at 11:00 a.m. Special sweep job runs at 9:00 p.m.
Margins, Rounding, Buy-Sell, Distributor/Store	8:00 p.m.	11:00 p.m.	Miscellaneous batch jobs must execute to identify pricing to be re-sent. Firewall import triggers the actual sending of pricing.
Promo and PL's	11:55 a.m. 10:55 p.m.	12:00 p.m. 11:00 p.m.	

- Exports are Monday through Friday
- 12:00 p.m. = Noon

VMP Scheduling Factors: (all times are Central)

WALMARTS' SCHEDULE:

All pricing information must be received by Walmart in order for them to process the data during a particular execution cycle. Below is the process schedule that was given to us during our visit to Bentonville in January.

7:00 a.m. – Monday through Friday
 10:00 a.m. – Monday through Friday
 2:30 p.m. – Monday through Friday
 10:00 a.m. – Saturday

Based upon our current scheduling, our daily (noon) export is processed by Walmart at 2:30 p.m. and our nightly (11:00 p.m.) export is processed by Walmart at 7:00 a.m. the next day.

FIREWALL SCHEDULE:

The receipt and execution of the Firewall data from Bentonville, triggers the QUEUING of pricing for a variety of scenarios such as: Newly authorized items, Buy-Sells, Store and Distributor setup changes, Store cost zone changes, etc. Please note, the firewall will also trigger “Price Leadership” scenarios in the next release.

All pricing queued as a result of the firewall process is sent to Walmart during the next VMP Export. We only execute the firewall 1 time each day, so these particular types of pricing changes need to be in the system before the receipt of the nightly Firewall file. Otherwise, they will not take place until the next processing cycle.

The Prescient application will process the firewall at the time it is received from Bentonville, which typically takes place around:

8:00 p.m. – Monday through Sunday

DISTRIBUTOR PRICING:

The application sweeps the system for distributor pricing twice a day. This process identifies any new pricing that needs to be queued into the VMP Pricing Queue, where it will be sent to Walmart during the next VMP Export. This sweep takes place at the following times:

11:00 a.m. – Monday through Friday

8:00 p.m. – Monday through Friday

CUTOFF TIME:

The application has a built-in configuration that is used to determine the EFFECTIVE date whenever late pricing is sent to Walmart. The cutoff configuration calculates the Effective date as being “today + 1” or “today + 2”.

The current configuration is 2:00 p.m. Based upon our current scheduling, our daily (noon) export will use an effective date of today + 1 and our nightly (11:00 p.m.) export will use an effective date of today + 2.

MARGIN/CATEGORY/ROUNDING RULES:

Due to the magnitude of pricing changes that may occur whenever these types of changes takes place, the system updates the pricing queue in a batch mode. This process runs through all store and item combinations and populates the Pricing Queue accordingly.

It is a good rule of thumb to make these changes earlier in the day rather than later to ensure they complete before the next VMP Export.

VMP EXPORT

This is the final step of the process that sweeps the VMP Pricing Queue for all prices ready to be sent to Walmart. It calculates the PTC, applies the necessary business rules (i.e. Effective Date) and sends the pricing to Walmart.

This process runs at the following times:

12:00 p.m. – Monday through Friday (noon)

11:00 p.m. – Monday through Friday

Based upon our Current setup and Configurations, the following general rules apply:

1. "Distributor" pricing cutoff – 11:00 a.m. and 8:00 p.m. (Mon – Fri)
2. "Firewall-Based" pricing cutoff - 8:00 p.m. (Mon – Fri)
3. "Price Leadership" CURRENT pricing cutoff – 11:00 a.m. and 11:00 p.m. (Mon – Fri)
4. "Price Leadership" FUTURE pricing cutoff – 8:00 p.m. (depends on Firewall)
5. "Margin, Category, Rounding" pricing cutoff – give a couple of hours before next VMP export - 11:00 a.m. and 11:00 p.m. (Mon – Fri)